

Product Specialist

Company:

Movendo Technology (www.movendo.technology) is an innovative medical company focused on the design and production of cutting-edge robotic technologies for physical rehabilitation. Movendo leverage the technology developed inside the Italian Institute of Technology (www.iit.it), a research center leader in robotics, neuroscience, nanotechnology, renewable energies, graphene, and computation, to create medical devices built around clinical experience. Movendo Technology has been capitalized by Sergio Dompé president of Sergio Dompé Pharmaceutical, a leading Bio-Pharmaceutical company.

Product Specialist Position:

We are looking for a Clinical background as Physical Therapist (PT) or Personal Trainer to work in team with our Sales Managers to present our Technology to Surgeons, Physiatrists, Geriatricians and Neurologists in Italy and Europe. Experience with functional rehabilitation and manual therapy is a plus. Operating room experience with Spine, Ortho or Neuro Surgeons is also indicated. This is a great opportunity to make the move into a highly dynamic and innovative robotic medical device player.

You would need to be extremely motivated and highly committed to professional, and organizational development; willing to participate in education ventures for staff, community and professional audiences.

Duties include but are not limited to:

- accompany our Sales Managers during meeting with potential clients to explain at a clinical level the technology main features.
- perform clinical demonstrations with patients and volunteers in our headquarters in Genoa or in our existing clients venues to show in details how the technology work.
- making presentations to doctors, practice staff and nurses in hospitals, doctors and physical therapists in the retail sector. Presentations may take place in medical settings during the day, or may be conducted in the evenings at a local hotel or conference venue;
- organizing conferences for doctors and other medical staff;
- building and maintaining positive working relationships with medical staff and supporting administrative staff;
- collect and manage feedbacks from the existing customers to improve the product and suggest modifications to the developing team.

- regularly attending company meetings, technical data presentations and briefings;
- keeping up to date with the latest clinical data supplied by the company, and interpreting, presenting and discussing this data with health professionals during presentations;
- monitoring competitor activity and competitors' products;

Application procedure:

Interested applicants should submit in electronic form their CV outlining experience and qualifications, and a statement of interests and plans to career@movendo.technology, stating "PRODUCT SPECIALIST POSITION" in the subject of the e-mail.

In order to comply with the Italian law (art. 23 of Privacy Law of the Italian Legislative Decree n. 196/03), we have to kindly ask the candidate to give his/her consent to allow Movendo Technology to process his/her personal data. We inform you that the information you provide will be used solely for the purpose of assessing your professional profile to meet the requirements of Movendo Technology. Your data will be processed by Movendo Technology, with headquarters in Genoa, Via Morego 30, acting as the Data Holder, using computer and paper based means, observing the rules on protection of personal data, including those relating to the security of data. Please also note that, pursuant to art.7 of Legislative Decree 196/2003, you may exercise your rights at any time as a party concerned by contacting the Data Manager. Movendo Technology is an Equal Opportunity Employer that actively seeks diversity in the workforce.

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